

KEVIN J. JARNOT

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PROVEN TECHNOLOGY LEADER

Battle-tested, people-focused technology executive who delivers strategic leadership, nimble software development and architecture, ROI-focused product management, and inclusive onshore/offshore team building. Focus on FinTech, HealthTech, marketplaces, and big data. AI/ML expertise.

PROFESSIONAL EXPERIENCE

GLYTEC, WALTHAM, MA

Chief Technology Officer / Chief Product Officer

2020–Present

Glytec is a healthtech company that provides an enterprise-scale, cloud-based SaaS medical device solution for glycemic management. The highly regulated software and proprietary algorithms power personalized recommendations, decision support and analytics. It is integrated directly into 300+ enterprise health systems nationwide via APIs to ensure real-time data and accessibility, as well as 24x7 availability.

I was hired to help turn around a blended technology and product team that needed rapid, cloud-centric re-platforming, better predictability around process and releases, a culture of innovation and inclusivity, and a modern, secure, compliant technology architecture that could scale with rapid growth.

- Within 90 days, delivered a customer-centric, multiyear technology, product, and engineering plan
- Led the high-profile initiative centered on reliable infrastructure, data protection and privacy, and system resilience that opened access to a new level of enterprise customers and revenue streams
- Successfully drove roadmap and engineering alignment to achieve the first product release in >5 years

MICRONOTES, CAMBRIDGE, MA

Chief Technology Officer

2018–2020

Micronotes is the leading AI-driven banking marketing technology company. Their machine-learning platform enables financial institutions to engage with their digital users via quick, informative conversations—the modern version of in-branch interaction, improving user loyalty and providing an opportunity for cross-selling products and services.

I was brought in to help accelerate the company from a Series A startup to a more mature company - with a scalable, cost effective, and secure cloud-based architecture, as well as predictable development processes.

- Effectively evolved the platform to enable customer growth from <10 to 100+ financial institutions over a period of 2 years
- In partnership with the executive team and board of directors, developed a multiyear roadmap of new and existing products and markets. Led investment decisions, build vs buy, and enterprise partner relationships
- Positioned the company as a “best in class” tech provider via a world-class Technical Advisory Board, consisting of academics from MIT and industry experts, collaborating to drive the company’s strategy
- Developed a secure, integrated, API-driven ecosystem with banking platforms and products from Fiserv, Kony DBX, Q2, Fis, NCR, and others

DEBTX, BOSTON, MA

Chief Technology Officer / Chief Privacy Officer

2002–2017

DebtX operates the world’s most liquid marketplace for loan sales. Their innovative auction platform has been assessed and approved by many of the world’s most sophisticated financial institutions for functionality, security, and privacy. They also provide data analytics services, including loan valuation which processes >\$1T in loans per month.

I was employee number 10, just after the company had closed their B round. They were using a mostly static website to sell commercial real estate loans on the web. I was hired to assemble a technology team to develop a database-driven, dynamic auction platform that could scale to sell what is now billions of dollars in commercial real estate loans, deliver real-time, predictive loan analytics, and securely host millions of sensitive documents. After successfully developing the platform, the team also successfully developed enterprise risk and valuation tools, as well as a SaaS, white label version of the platform.

- Provided strategic vision for the company's technologies and products
- Designed and developed an auction platform used to sell over \$50 billion of loans over 10 years
- Developed DebtX's suite of loan analytics tools, which were used to price over \$1 trillion of loans on a monthly basis
 - *Banking CIO Outlook* picked DebtX as a top 10 company at the forefront of providing banking analytics solutions
- Developed an inclusive software development work culture that resulted in DebtX being included in the Best Places to Work in FinTech in 2019 by SourceMedia
- Created and instituted processes, procedures, and policies to help guarantee passing intense security and privacy audits from large banks and the FDIC
- Led technology investments and decision making, including migrating the company from Waterfall development to Agile, and from 100% server-based hosting to private/public hybrid cloud via Rackspace and AWS

BD-X, CONCORD, MA

Co-Founder / Chief Technology Officer

2000–2002

Business Data Exchange, or BD-X, was the pioneer company to create real-time transcriptions and data parsing of corporate earnings calls. Voice recognition drove speech to text transformations, and streaming of text to clients in real time, and playback and visualizations of key data.

- Company was successfully sold to Thomson Reuters/CCBN
- Provided strategic technology vision, and designed and developed the software solution

OTHER ROLES

PEROT SYSTEMS Director of Engineering

IDD / DOW JONES Software Development Manager; Sr Engineer

UNIVERSITY OF PENNSYLVANIA LANGUAGE ANALYSIS CENTER Lead Programmer

FRONTIER SCIENCE AND TECHNOLOGY RESEARCH FOUNDATION Programmer

ASSOCIATIONS AND INDUSTRY LEADERSHIP

Mortgage Industry Standards Maintenance Organization (MISMO) - *Co-chair of the MISMO Architecture Group*

Scrum Alliance - *Certified Scrum Master*

Association for Computing Machinery (ACM)

International Association of Privacy Professionals (IAPP)

Speaker and panelist at many industry conferences

EDUCATION

MIT SLOAN EXECUTIVE EDUCATION, Cambridge, MA

Concentration in applied AI for Business

UNIVERSITY OF PENNSYLVANIA, Philadelphia, PA

Graduate School of Engineering and Applied Science

CANISIUS COLLEGE, Buffalo, NY

Bachelor of Science, Computer Science