



**KEVIN J. JARNOT**  
TECHNOLOGY & PRODUCT EXECUTIVE

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## OVERVIEW

Battle-tested, people-focused technology executive who delivers strategic leadership, nimble software development and architecture, ROI-focused product management, and inclusive onshore/offshore team building. Focus on FinTech, HealthTech, marketplaces, and big data. AI/ML expertise.

### SUCSESSES

- Drove the technology scale, from pre-customer to \$1 trillion of CRE loans analyzed and priced on a monthly basis. *Banking CIO Outlook* picked DebtX as a *top 10 company at the forefront of providing banking analytics solutions*
- At Glytec, successfully drove roadmap and engineering alignment to achieve the first product release of their FDA-regulated SaaS medical device in over 5 years
- Co-founded a FinTech startup (BD-X), developed the company with minimal investment, signed major investment banks as customers, and sold the company to Thomson Reuters
- At DebtX, was key to the development of a work culture that resulted in the company being included in *the Best Places to Work in Financial Technology in 2019* by SourceMedia
- Scaled Micronotes' Azure-based infrastructure to be able to handle 10+ million online and mobile banking customers
- In-depth experience with security and privacy testing, audits and remediation, including intensive audits from the FDIC and FDA; SOC 2, HIPAA, HITRUST

### EMPLOYMENT HISTORY (prior 20 years)

- CTO / Chief Product Officer - Glytec
- CTO - Micronotes
- CTO / Chief Privacy Officer – DebtX
- CTO / Co-Founder – BD-X
- Director – Perot Systems Corporation

### EDUCATION AND CERTIFICATIONS

- Executive Education – MIT Sloan/CSAIL
- Graduate School of Engineering and Applied Science - UPenn
- Computer Science – Canisius College
- Certified Scrum Master – Scrum Alliance

### REPRESENTATIVE COMPANY VERTICALS

#### FinTech

- CRE
- Intraday stock market data
- Online banking integration

#### HealthTech

- EHR integration
- Wearables / FitnessTech
- Clinical trials analytics

#### Data-Centric

- Machine Learning
- Data security and privacy
- API design

#### Marketplaces

- Massive B2B marketplaces
- Product catalog integration

### TARGET POSITIONS (based upon company size)

- CTO
- Director of Software
- VP of Technology
- Chief Product Officer
- VP of Engineering
- Director of Technology

### TARGET INDUSTRIES

- FinTech
- B2B/B2C Marketplace
- HealthTech
- Data-centric

### TARGET CONTACTS

- CEO/CTO/COO
- Board Member
- VC/PE firms
- Exec/Tech Recruiters

### TARGET COMPANY PROFILE

- VC-backed startups in need of seasoned technology management
- Small to Medium sized businesses (Series B-D rounds) that are seeking to get to the next level
- Division within larger company that is growing and requires leadership and improved processes
- PE-backed companies that need margin improvements through operational efficiencies and ROI

### LEADERSHIP HIGHLIGHTS

- Resilient, scalable, cloud-based products and platforms
- Predictable cadence of development and deployment
- Product investment calibrated to growth curve
- Engineering and Product alignment with best practices