KEVIN J. JARNOT
SOFTWARE & TECHNOLOGY EXECUTIVE

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OVERVIEW

Battle-tested, people-focused executive with a 20+ year history of leadership, software development and architecture, product and project management, and building strong technical teams. Excellent problem-solving and critical-thinking skills. Enthusiastic, energetic, and customer-focused, striving to develop and support products more reliably and cost-effectively. Successfully managed teams ranging from 3-100+ resources.

PRIOR POSITIONS
- Chief Technology Officer
- Chief Privacy Officer
- Startup Co-Founder
- Director, Software Development
- Software Architect

VERTICALS
- FinTech
- MarTech
- Publishing
- E-Learning
- Medical
- Computational Linguistics

SUCCESSES
- Co-founded a FinTech startup (BD-X), developed the company with minimal investment, signed major investment banks as customers, and sold the company to Thomson Reuters

- Developed DebtX's CRE analytics tools, which were used to process over $1 trillion of loans on a monthly basis. *Banking CIO Outlook* picked DebtX as a *top 10 company at the forefront of providing banking analytics solutions*

- At DebtX, was key to the development of a work culture that resulted in the company being included in *the Best Places to Work in Financial Technology in 2019* by SourceMedia

- Scaled Micronotes' Azure-based infrastructure to be able to handle 10+ million online and mobile banking customers

EMPLOYMENT HISTORY (prior 20 years)
- CTO - Micronotes
- CTO / CPO – DebtX
- CTO / Co-Founder – BD-X
- Director – Perot Systems Corporation

EDUCATION AND CERTIFICATIONS
- Executive Education – MIT Sloan/CSAIL
- Graduate School of Engineering and Applied Science - UPenn
- Computer Science – Canisius College
- Certified Scrum Master – Scrum Alliance

TARGET POSITIONS (based upon company size)
- CTO
- VP of Technology
- VP of Software
- Director of Software
- Director of Technology

TARGET INDUSTRIES
- FinTech
- MarTech
- eCommerce
- Open to others

TARGET CONTACTS
- CEO/CTO/COO
- BOD Member
- VC/PE firms

TARGET COMPANY PROFILE
- VC-backed startups in need of seasoned technology management
- Small to Medium sized businesses (50-500 employees) that are seeking to get to the next level
- Division within larger company that is growing and requires leadership and improved processes

SKILL HIGHLIGHTS
- Technology team development and management
- Software and systems architecture
- Product development and management
- Process improvement

REPRESENTATIVE COMPANY LIST (most small companies would be under the radar)

E-Commerce	FinTech	MarTech	Miscellaneous
Wayfair	FactSet	Hubspot	Invaluable.com
Amazon	Financial Engines	Marketo	Google
Chewy	Centage	Klaviyo	
	SoFi		